



## VACANCY ANNOUNCEMENT

The Global Crop Diversity Trust (Crop Trust) is an international organization based in Bonn. Its mission is to conserve the world's crop diversity for the long term and make it available to support global food security. The Crop Trust's endowment fund and additional project funds are used to support more than 100 seed banks and research institutions worldwide. The goal of its work is to ensure food and nutrition security for all people on a long-term basis.

To fully carry out its mission, the Crop Trust needs additional funding. This is the only way to ensure that all unique and valuable collections of plant genetic resources are conserved. These collections form the irreplaceable foundation for making agricultural and food systems sustainably resilient, resource-efficient, healthy, and productive. The work of the Crop Trust and its partners is therefore essential for securing the future of all humanity.

Against this backdrop, the Crop Trust is seeking an outstanding candidate for the position of a:

### Resource Mobilization Lead for German-Speaking Countries

With a strong track record of government donor engagement and multi-year support, the Crop Trust is expanding its fundraising efforts to include foundations, corporations, and high-net-worth individuals and may also include specialized fundraising approaches like major gifts and planned giving.

The resource mobilization lead the Crop Trust is seeking will primarily be working in Germany, but also in Austria and Switzerland. However, there is the possibility of expanding operations to other European fundraising markets as the process progresses, provided sufficient capacity is available.

The responsibilities of the position include the following:

- Development and implementation of a fundraising strategy for German-speaking countries
- Identification and outreach to prospective donors, and preparation of meetings between prospective donors and Crop Trust leadership
- Build partnerships and mobilize financial resources with the goal of advancing Crop Trust's mission.
- Identification, evaluation, and development of new funding sources, while contributing donor intelligence to the Partnerships knowledge base
- Monitoring fundraising activities and their results to ensure continuous alignment with organizational goals
- Monitoring the fundraising market, providing information on key donor target groups, and analysing social, political, and economic discussions in the context of sustainability, agriculture, and food systems to adapt and further develop strategies and messages
- Collaborating with the Crop Trust Science and Programs team to distil and present the results of the Crop Trust's scientific and technical work for existing and prospective donors.
- Work with colleagues in Partnerships, Project Development and other relevant internal stakeholders to maintain an update-to-date opportunity pipeline aligned with broader team goals and Crop Trust's strategic direction.
- Effective external communication, with the guidance of the Crop Trust Communications team, to raise awareness of the Crop Trust's mission and grow supporter engagement.

## **Required Qualifications, Skills, and Experience**

- Bachelor's degree in international relations, communication, public relations, marketing, economics, politics, or a related field. A master's degree (or equivalent diploma) is an additional advantage
- At least seven years of experience and a proven track record in resource mobilization in German-speaking countries
- Solid experience in external affairs
- Excellent communication and interpersonal skills
- Analytical thinking, sound judgment, and a problem-solving mindset
- Creative and collaborative mindset
- Self-motivated and focused work ethic
- Willingness to travel internationally
- Fluency in German and English; business-level proficiency in other languages is a plus

**Terms and Conditions:** The Crop Trust offers an attractive remuneration package including a competitive salary, non-contributory retirement savings plan, medical insurance and leave provisions. This is a Professional position classified as Level 4, with Level 6 being the highest. The salary for this position has been set at Euro 85,722.14. All benefits are denominated and paid in Euros. Staff of the Crop Trust (including German nationals) are exempt from host country income tax. The duty station for this position is Bonn/Germany. Relocation costs are covered for candidates residing outside of the Bonn/Cologne or surrounding areas. The initial contract duration will be 3 years and will be subject to a probationary period of 12 months.

**Applications:** Interested candidates should submit the following (incomplete applications will not be considered):

1. **A one-page motivation letter including summary of your qualifications and experience**, indicating how you meet the expected set of skills and competencies for the position and your drivers for applying.
2. **Your Curriculum Vitae in English** (please include your current residence address, telephone, and email address, date of birth, and nationality).
3. **Names and full contact details of at least three referees.**

Please apply by using the following link: <https://www.impactpool.org/jobs/1212003>

**Deadline for applications is 31 May 2026**

*By submitting your application, you agree to the Crop Trust processing your personal data as described [here](#).*

*The Trust is an equal opportunity employer and strives for staff diversity in gender and nationality.*

*Only short-listed candidates will be contacted.*